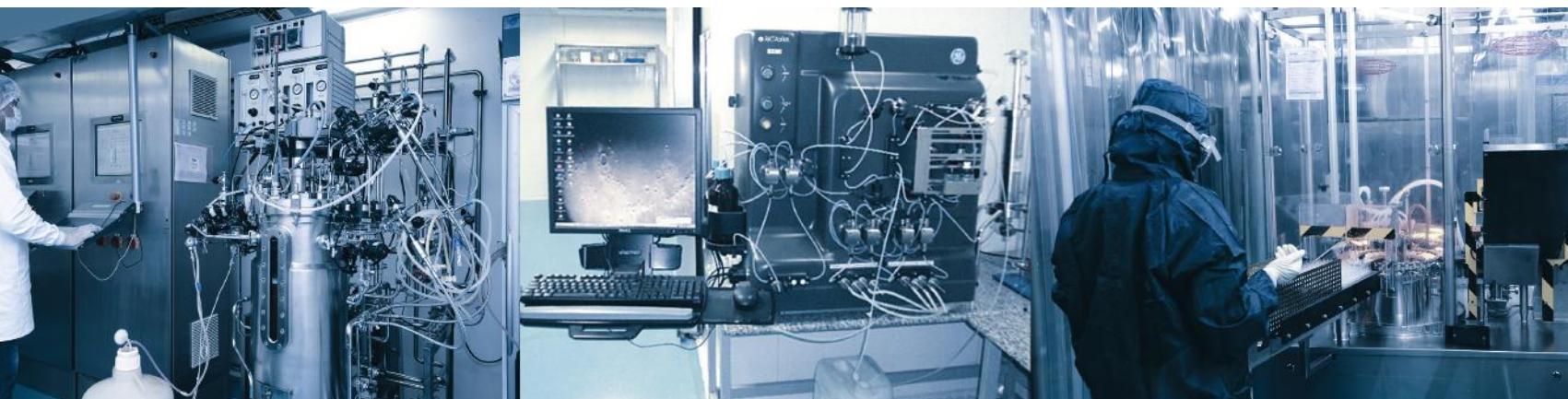


**INNOVATION AND TECHNOLOGY FOR LIFE**



**Blau<sup>®</sup>**  
FARMACÊUTICA





# INNOVATION AND TECHNOLOGY FOR LIFE

THIS IS THE MISSION OF A COMPANY IN SEARCH FOR EXCELLENCE.

**Blau Farmacêutica** is currently one of the leading pharmaceutical companies in Latin America, producing high complexity and hospital medications, fundamental for human health, specializing in oncology, nephrology, hematology, infectology, among others.

Headquartered in the city of Cotia, in the metropolitan center of São Paulo, Blau Farmacêutica has three “State-of-the-Art” production plants with fourteen productive areas, classified by therapeutic types, using the most modern equipment of production and quality control.

Its production sites meet the best manufacturing practices and quality control required by the most demanding health authorities in the world, including Anvisa, Invima, among others.

# Blaü

01











The methods of analysis used in the quality control complies with the monographs, both Brazilian and international, in their latest issues, in addition to using own methods, validated and developed in the company. The department has qualified and validated state-of-the-art equipment, using modern tools that ensure quality, information security and traceability.



Blau Farmacêutica R&D department is divided into two specialty areas: organic products and synthetic drugs. Both develop new products, formulations, processes and analytical methodologies, using the latest generation of equipment found only in advanced research laboratories and universities. Our R&D team is composed of postdoctoral professionals, doctors, masters, among others.





Its quality policy called “TOTAL QUALITY BLAU” aims to seek, encourage, renew and modify, requiring the highest quality and technology in each process, product, environment and life, prioritizing ethics and continuous improvement.

# Blau







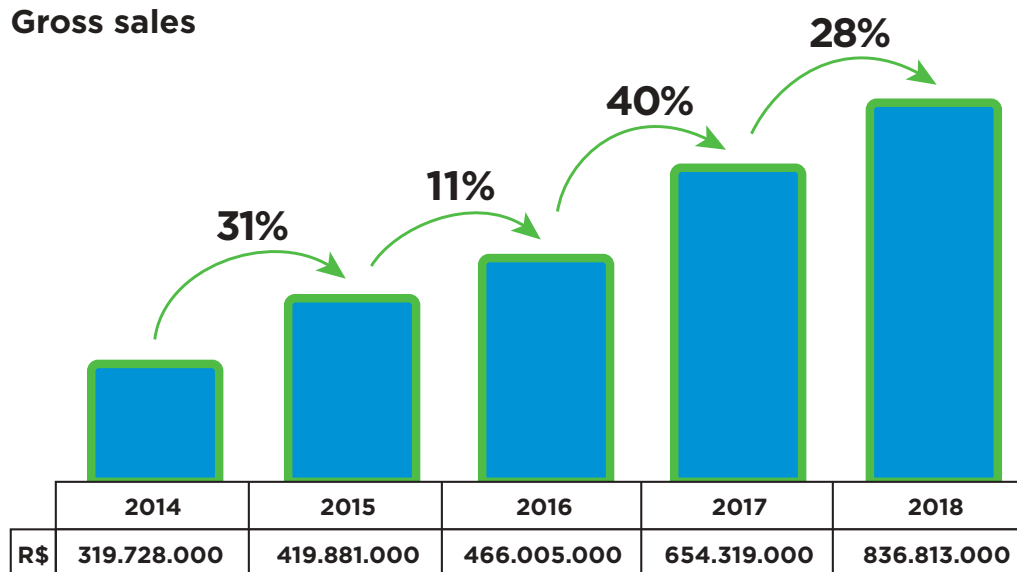


Blau has maintained an incredible annual growth of the order of 2 digits for the last 5 years. Its business plan is bold and based on a consistent strategy, with a precise implementation that allows us to reach these results, even in the most diverse political, economic and social scenarios.



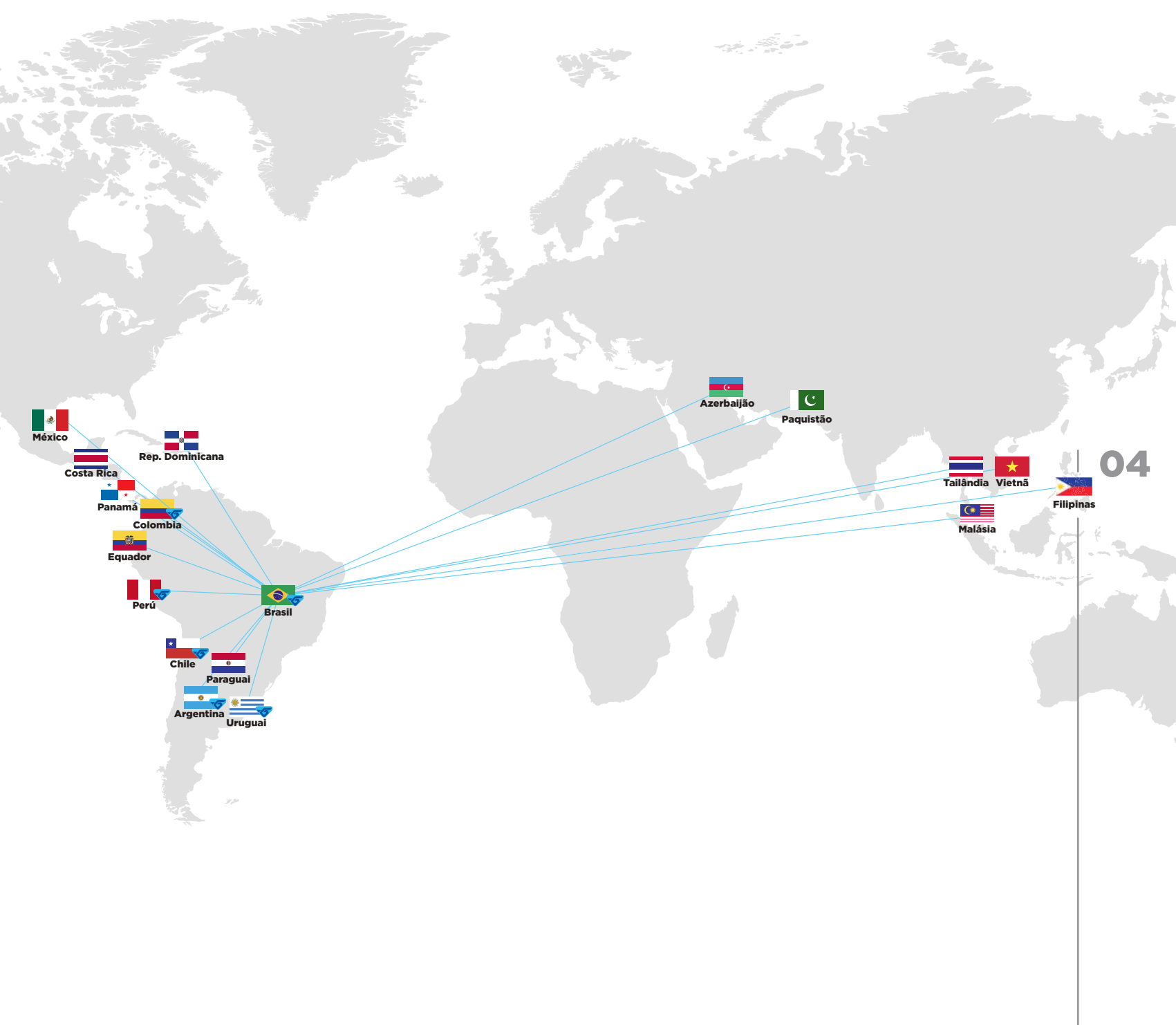
#### INCOME STATEMENT AND EBTIDA - (THOUSANDS R\$)

##### Gross sales





The company has 05 subsidiaries in Latin American countries, including Argentina, Chile, Colombia, Peru, Uruguay and will soon open another one. Its growth strategy relies on the full acceptance of its products in the new markets, which results in the growing demand for its line of drugs, not only in Latin American countries, but also in many other countries around the world, where the company already exports its products due to its technical skill, which ensures quality, efficacy and safety in its medications.





# BLAU FARMACÊUTICA'S PRODUCT LINE

## BIOPHARMACEUTICALS

Epoetin alpha - rHu (epo)  
Interferon alpha 2a - alpha 2a (ifn)  
Interferon alpha 2b - alpha 2b (ifn)  
Filgrastim - rHu - (g-csf)  
Molgramostim - (gm-csf)  
Interferon beta 1a - (ifn)  
Interleucin - rHu - (il2)  
Somatropin - rHu - (GH-growth hormone)

## BIOSIMILARS

Epoetin alfa - rHu (epo) - Eritromax  
Filgrastim - rHu - (g-csf) - Filgrastine

## ONCOLOGICAL - INJECTABLE

Carboplatin - B- Platin  
Cisplatin - C- Platin  
Oxaliplatin - Generic  
Cytarabine - Citarax  
Etoposide - Epósido  
Gemcitabine - Generic  
Paclitaxel - Genérico  
MTX - Metotrexato - Generic  
Mesna - Generic  
Ácido Zoledrônico - Generic  
Ondansetrona - Ontrax  
Ondansetrona - Generic  
Pemetrexed - Generic

## ONCOLOGICAL - Oral

Tamoxifen - Taxofen  
Methotrexate disodium (Oral) - Methotrexate  
Flutamide - Generic  
Bicalutamide - Generic

## BLOOD PRODUCTS

Human Immunoglobulin Sol IV - Immunoglobulin  
Human Albumin 20% - Blaubimax

## ANTIVIRAL AND ANTIRETROVIRALS

Acyclovir - Generic  
Famciclovir - Fanclomax  
Ganciclovir - Ganvirax  
Ribavirin - Ribavirin  
Lamivudine - Vudirax

## UTERINE STIMULATOR

Oxytocin - Generic

## ANAESTHETICS

Propofol - Propofol  
Lidocaine HCl - Generic  
Succinylcholine - Succitrat  
Etomidate - Generic  
Remifentanil - Suremifen

## ANTICOAGULANTS

Porcine Sodium Heparin - HepamaxS  
Sodium Enoxaparin - Enoxalow

## ANTIRHEUMATIC

Methotrexate disodium (Oral) - Methotrexate

## FEMALE HEALTH CARE

Tinidazole + Miconazole Nitrate - Anfugine  
Tetracycline + Amphotericin - Novasutin  
Miconazole Nitrate - Generic  
Tioconazole - Generic

## ANTIBIOTICS

### Penicillanics

Benzyl Penicillin g potassium - Aricilina  
Ampicillin Sodium - Cilinon  
Amoxicillin + Clavulanate Potassium - Doclaxin  
Oxacillin Sodium - Oxanon  
Benzyl Penicillin procaine + potassium - Penkaron  
Piperacillin + tazobactam - Pipertaz



## **NON BETA LACTAMS**

Amikacin Sulfate – Amicilon  
Vancomycin Hydrochloride – Generic  
Teicoplanin – Teicoston  
Lincomycin Hydrochloride – Linatron  
Ciprofloxacin – Cifloxtron  
Meropenen – Generic  
Clindamycin – Clindarix

## **CEPHALOSPORIN**

Cephalothin Sodium – Generic  
Cefoxitin Sodium – Cefton  
Ceftazidime Pentahydrate – Ceftazidon  
Cefazolin Sodium – Fazolon  
Cefotaxime – Clafordil  
Ceftriaxone disodium Hemihydrate - Generic  
Ceftriaxone disodium Hemihydrate - Triaxton

## **CHLORAMPHENICOL**

Sodium Succinate of Chloramphenicol – Arifenicol

## **ACID PUMPER INHIBITOR**

Omeprazole – Oprazon  
Pantoprazole – Generic

## **OTHER HOSPITAL PRODUCTS**

Saccharate Ferric Hydroxide – Ferropurum  
Atropine Sulfate – Atropion  
N-acetylcysteine – Generic  
Hydrocortisone – Generic  
Diclofenac Sodium – Generic  
Dopamine Hydrochloride – Dopabane  
Furosemide – Furosetron  
Calcium Gluconate  
Adrenalin – Efrinalin  
Dobutamine – Dobutariston  
Magnesium sulfate – Magnoston  
Dexamethasone – Metaxon  
Aminophylline – Minoton  
Verapamil Hydrochloride – Vasoton  
Phytomenadione (synthetic vitamin K) – Vikatron

Tranexamic Acid – Generic  
Tiocolchicosideo – Generic  
Methylprednisolone – Sumitric  
Vitariston C – Ácido Ascorbico







Blau Farmacêutica has a clinical and non-clinical research department that performs retrospective studies (PMS/Phase IV), prospective studies (Phase I, II and III) and bioequivalences to prove the quality, efficacy and safety of its products, meeting the best clinical practice and applicable regulations. This department uses tools that guarantee the confidentiality and security of information.

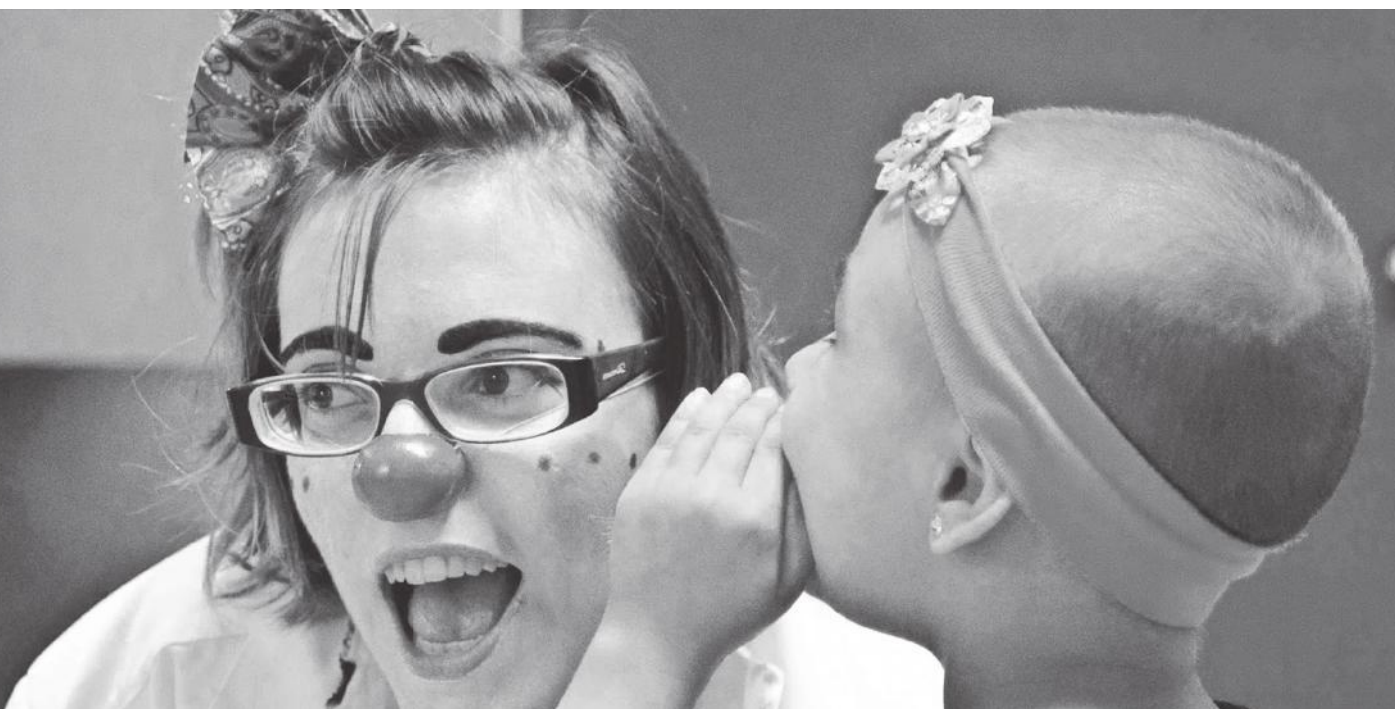
Blau Farmacêutica's quality assurance goes beyond our production plants, auditing and qualifying its suppliers and customers, in order to ensure the quality and traceability of its medications throughout the production chain, to the administration of its medications to patients.

Blau has an Information Technology (IT) department that uses the latest tools to link its customers and employees, obtaining speed and control of their information.

Blau has also a customer service department (SAC/SAM) with a skilled and qualified team to help patients and health professionals.

Its Pharmacovigilance system is always monitoring the adverse reactions to find possible unknown risks and propose, if necessary, measures to manage and minimize risks.

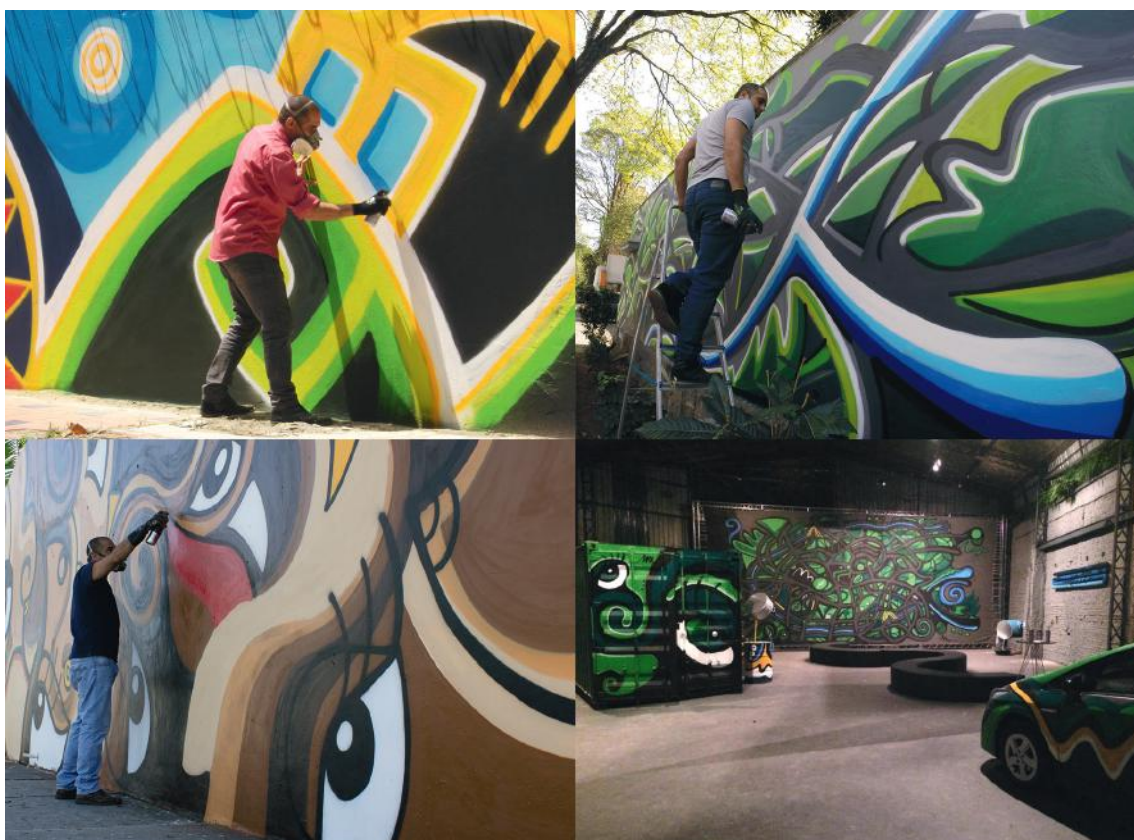




Blau Farmacêutica, in addition to working in the development and production of medications, is largely dedicated to social commitment, helping care institutions that perform recognized social work.



Besides, the company sponsors many cultural and sports projects, encouraged or not encouraged, promoting the exercise of citizenship and working for a fairer society.





# Blau

Blau believes that one way to work for health is through sports. Therefore, it supports all types of sports, with emphasis on motorsport.





Blau's commitment to continuous growth is no reason for the company to forget what really matters: The environment and people. Therefore, it invests extensively in sustainability through internal activities that contemplate the environmental preservation.





# Blaü



Blau Farmacêutica knows how to value its employees. Without them it would not be possible to write a success story. These workers, highly and continuously qualified, added to the technology present in the company, allowing Blau Farmacêutica to go beyond.

Thus, we have learned over the years and continue to learn everyday how to value, respect and be in solidarity with people.

This behavior has created a culture of continuous improvement in the company, which improves its internal performance and further enhances the quality standard of its products and services.

This is Blau, an innovative company in a daily search to be better, ensuring that as many people as possible can have access to the most precious asset there is: **A healthy life.**









Blau Farmacêutica  
S/A - Matriz /  
Headquarter (Brazil)  
Rodovia Raposo Tavares,  
Km 30,5, n° 2.833  
CEP: 06705-030  
Cotia • São Paulo • Brasil  
Phone: +55 11 4615 9400  
Fax.: +55 11 4615 9401  
sac@blau.com.br

Plant II  
Avenida Ivo Mario Isaac Pires, 7602  
CEP: 06720-480 • Pedras • Caucaia • SP • Brasil  
Phone: +55 11 4611 0907 • Fax: +55 11 4611 0037

Plant III  
Rua Adherbal Stresser 84  
Jardim Arpoador • SP • Brasil  
Phone: +55 11 3732 2500

Blau Farmacêutica Colombia S.A.S.  
Calle 110, n° 9-25, oficina 810  
Phone: +57 1 7420010  
Bogotá D.C. • Colombia  
info@blaufarma.com.co  
www.blaufarma.com.co

Blaufarma Uruguay  
Calle Dr. Luis Bonavita, n° 1.266  
Piso 1. Of. 105 • Torre IV • WTC (11.300)  
Montevideo • Uruguay  
Phone: (598) 2626 1616 • Fax: (598) 2626 1717  
sac@blaufarma.com.uy

Blau Farmacêutica Argentina S.A  
Camila O' Gorman 412, piso 10 • Torre WTC II  
(C1107DED) – CABA • Argentina  
Phone: +54 11 2152 3100 • Fax.: +54 11 2152 3101  
Info@blaufarma.com.ar  
www.blaufarma.com.ar

Blau Farmacêutica Perú S.A.C.  
Avenida República de Panamá, n° 3.418  
Oficina 301 • Interior 20 • Torre Barlovento  
Distrito San Isidro • Lima • Perú  
Phone: +51 1 5004056

Blau Farmacêutica Chile SpA  
Calle Miraflores, 222, piso 28  
Santiago • Chile  
Phone.: +56 2 23074000



blau.com